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Wholesale
PRICE LIST
FALL 1957 -- SPRING 1958



SEE PAGES 8 & 9

CHEROKEE CHIEF

Patent Pending

IKE HAWKERSMITH
NURSERY

"Pink Dogwood A Specialty"

Winchester, Tennessee

Wholesale Price List

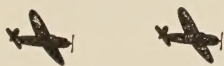
TO THE WHOLESALE TRADE

FALL 1957 -- SPRING 1958

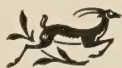


Member:

AMERICAN ASSOCIATION OF NURSEYMEN
TENNESSEE ASSOCIATION OF NURSEYMEN
SOUTHERN ASSOCIATION OF NURSEYMEN



"Specializing in Pink Dogwood"



IKE HAWKERSMITH NURSERY

Phone WOODLAWN 7-3823

Winchester, Tennessee

Wholesale Price List

FALL 1957 -- SPRING 1958

This list cancels all previous quotations

TERMS AND CONDITIONS OF SALE

We except all orders subject to our crop conditions and that they shall be void should injury befall the stock from hail, storm or any other causes by weather over which we have no control.

TERMS:

We offer the usual terms: Net 30 days from date of shipment to those of known responsibilities but must have satisfactory business references from others or remittance must accompany order. Those desiring stock shipped C. O. D. please remit one-fourth the amount of their purchase when ordering. SPECIAL arrangements by other terms.

Fifty (50) Trees of any one item carries the 100 rate. 300 carries 1,000 rate.

PACKING

All charges for packing at cost. All orders accompanied by cash in full, will be packed free.

SHIPPING

We pack all our stock with the greatest care and our responsibility ceases when the stock is delivered to the carrier.

OUR GUARANTEE

We exercise the greatest care to keep all varieties true to name, but we will not be responsible to purchaser beyond amount of invoice. All claims for errors must be made within 5 days after receipt of goods.

IKE HAWKERSMITH NURSERY

"Pink Dogwood A Specialty"

WINCHESTER, TENNESSEE

Ike Hawkersmith Nursery

WINCHESTER, TENNESSEE

This List Cancels All Previous



FALL 1957 -- SPRING 1958

FRUIT TREES

APPLE, 2 Year

	Each	Per 10	Per 100
11/16 cal.		\$.65	\$.60
9/16 cal. ....		.55	.50
7/16 cal. ....		.45	.40

VARIETIES

Yellow Delicious	Red Delicious
Lodi	Winesap
Red Rome Beauty	Grimes Golden
Yellow Transparent	Red Stayman
Early Harvest	N W Greening
Red Jonathan	Horse Apple
Yorking	C O Rome Beauty

APPLE, 1 Year

4 to 6 ft.	\$.50	\$.45
3 to 4 ft. ....	.45	.40
2 to 3 ft. ....	.35	.30

VARIETIES

Double Red Delicious	Horse Apple
Yellow Delicious	Red June
Lodi	Red Rome Beauty
Early Harvest	Yorking
Winesap	Yellow Transparent
Red Stayman	Red Jonathan
Vance Delicious	

PEACH (June Budded)

3 to 4 ft.	\$.35	\$.30
2 to 3 ft. ....	.30	.25
18 to 24 in. ....	.25	.20
12 to 18 in. ....	.18	.13

VARIETIES

Elberta	Early Hiley
Sullivan Early Elberta	Southland
J. H. Hale	Red Haven
Halehaven	Belle of Georgia
Sunhaven	Mayflower
Richhaven	Coronet
Cardinal	Dixiered
	Keystone

DORMANT BUDDED PEACH

	Each	Per 10	Per 100
11/16 cal. ....	\$	.60	\$.55
9/16 cal. ....		.50	.45
7/16 cal. ....		.40	.35
3 to 4 ft. ....		.35	.30
2 to 3 ft. ....		.30	.25

VARIETIES

Elberta	Keystone
July Elberta	Mayflower
Halehaven	Belle of Georgia
Richhaven	Golden Jubilee
Sunhaven	Red Leaf Peach
Redhaven	Sullivan Early Elberta
J. H. Hale	Red Skin
Dixiered	Red Cap
Early Hiley	Southland
Cardinal	Coronet
Sun High	Blake

PEAR

5 to 6 ft. ....	\$	.65	\$.60
4 to 5 ft. ....		.55	.50
3 to 4 ft. ....		.45	.40
2 to 3 ft. ....		.35	.30

VARIETIES

Keiffer	Orient
Bartlett	Baldwin

SWEET CHERRY, 1 Year

11/16 cal. ....	\$	.95	\$.90
9/16 cal. ....		.85	.80
7/16 cal. ....		.70	.65
3 to 4 ft. ....		.55	.50
2 to 3 ft. ....		.45	.40

VARIETIES

Black Tartarian

SOUR CHERRY, 1 Year

11/16 cal. ....	\$	.85	\$.80
9/16 cal. ....		.65	.60
7/16 cal. ....		.55	.50
2 to 3 ft. ....		.45	.40

VARIETIES

Large Improved	Montmorency
	Early Richmond

PLUMS AND APRICOTS

5 to 6 ft. ....	\$	.65	\$.60
4 to 5 ft. ....		.55	.50
3 to 4 ft. ....		.45	.40
2 to 3 ft. ....		.35	.30
18 to 24 in. ....		.25	.20

VARIETIES

Burbank	Damson
Red June	Moorpark
Gold	Superb
Bruce	Methley

FIGS

	Each	Per 10	Per 100
2 to 3 ft.		\$.50	\$.45
18 to 24 in. ....		.35	.30
12 to 18 in. ....		.30	.25

VARIETIES

Texas Everbearing Brown Turkey
Celestial

NUT TREES

CHINESE CHESTNUT

	Ea.	Per 10	Per 100
5 to 6 ft.		\$1.60	\$1.50
4 to 5 ft.		1.35	1.25
3 to 4 ft. ....		.85	.75
2 to 3 ft. ....		.60	.50
18 to 24 in. ....		.35	.25

PECANS

5 to 6 ft.	\$2.60	\$2.50
4 to 5 ft.	2.35	2.25
3 to 4 ft.	2.10	2.00
2 to 3 ft.	1.35	1.25

VINES

GRAPES, 2 Year

	Ea.	Per 10	Per 100
Concord		\$.20	\$.15
Niagra .....		.23	.18
Catawba .....		.25	.20
Fredonia .....		.22	.17
Scuppernong .....		.55	.50

STRAWBERRIES

Blakemore	\$10.00	Per M
Aroma	10.00	Per M
Tennessee Beauty	11.00	Per M
Tennessee Shipper	11.00	Per M
Gem Everbearing	12.00	Per M
Streamliner	20.00	Per M

BOYSENBERRY

Thornless	\$70.00	Per M
Regular	60.00	Per M

FLOWERING TREES & SHRUBS

CORNUS FLORIDA RUBRA, 1 Year

	Each	Per 10	Per 100
3 to 4 ft. br.		\$2.25	\$2.00
30 to 36 in. br.		1.75	1.50
24 to 30 in. br.		1.50	1.25
18 to 24 in. br.		1.25	1.00
12 to 18 in. br. ....		.75	.65
6 to 12 in. br. ....		.60	.50

CORNUS FLORIDA RUBRA, 2 Year Pink Flowering Dogwood

7 to 8 ft. B&B	\$7.25	\$7.00
6 to 7 ft. B&B	6.25	6.00
5 to 6 ft. Br.	4.75	4.50
4 to 5 ft. Br.	3.75	3.50
3 to 4 ft. Br.	2.75	2.50
30 to 36 in. Br.	1.75	1.50
24 to 30 in. Br.	1.50	1.25

CORNUS FLORIDA PLENA

Double White Flowering Dogwood

24 to 30 in. Br.	\$1.50	\$1.25
18 to 24 in. Br.	1.25	1.00
12 to 18 in. Br.	1.00	.75

CORNUS FLORIDA, White Dogwood

6 to 7 ft. B&B	\$4.25	\$4.00
5 to 6 ft. Br.	2.75	2.50
4 to 5 ft. Br.	1.75	1.50
3 to 4 ft. Br.	1.10	1.00
18 to 24 in. Br.55	.50

CORNUS FLORIDA, 1 Year Seedlings

6 to 12 in.	\$50.00 per M
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CORNUS FLORIDA RUBRA

Dormant buds on field grown

seedlings.	\$25.00 Per Hundred
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FLOWERING CRAB, 2 Year

	Ea.	Per 10	Per 100
1 in. Caliper br.		\$1.50	\$1.25
11/16 in. Caliper br.		1.10	1.00
9/16 in. Caliper br. ....		.85	.75

VARIETIES

Eleyi

Hopa

FLOWERING CRAB, 1 Year Buds

5 to 6 ft.	\$1.35	\$1.25
4 to 5 ft.	1.10	1.00
3 to 4 ft. ....	.85	.75
2 to 3 ft. ....	.55	.50

VARIETIES

Almey

FLOWERING CRAB, 1 Year Buds

	Each	Per 10	Per 100
4 to 5 ft. br. ....	\$	.70	\$.60
3 to 4 ft. br. ....		.60	.50
2 to 3 ft. br. ....		.35	.30

VARIETIES

Scheideckeri	Atrosanguinea
Leomonine	Eleyi
Red Silver	Hopa

MAGNOLIA SOULANGEANA

3 to 4 ft. B&B	\$3.25	\$3.00
2 to 3 ft. B&B	2.25	200

MAGNOLIA NIGRA

3 to 4 ft. B&B	\$3.25	\$3.00
2 to 3 ft. B&B	2.25	2.00

FLOWERING PLUM, Newport

5 to 6 ft.	\$.75	\$.65
4 to 5 ft. ....	.65	.55
3 to 4 ft. ....	.50	.40
2 to 3 ft. ....	.35	.30

PRUNUS TRILOBA PLENA

Budded on Plum Understock

4 to 5 ft.	\$.85	\$.75
3 to 4 ft. ....	.55	.50
2 to 3 ft. ....	.45	.40

FLOWERING PEACH, Dormant Budded

11/16 Caliper	\$.75	\$.65
9/16 Caliper65	.55
3 to 4 ft.50	.40
2 to 3 ft.35	.30

VARIETIES

White	Pink	Red
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FLOWERING POMEGRANATE

2 to 3 ft.	\$.60	\$.50
18 to 24 in.40	.35

FLOWERING ALMOND

2 to 3 ft.	\$.50	\$.40
18 to 24 in. ....	.40	.35

AMoor, River South

3 to 4 ft.	\$.12 1/2
2 to 3 ft.10
18 to 24 in.07
12 to 18 in.05

WEeping PRIVET

2 to 3 ft. br.	\$.60	\$.50
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SPIREA FOBELI

18 to 24 in.	\$.45	\$.40
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CHEROKEE CHIEF DOGWOOD

Patent Pending	Per Each 1-9	Per Each 10-29	Per Each 30-100
6 to 12 in. br.	\$.90	\$.85	\$.75
12 to 18 in.	1.15	1.10	1.00
18 to 24 in.	1.50	1.40	1.25
24 to 30 in.	1.75	1.65	1.50
30 to 36 in.	2.35	2.20	2.00
3 to 4 ft.	4.00	3.85	3.50
4 to 5 ft.	5.25	4.95	4.50
5 to 6 ft.	7.00	6.60	6.00
6 to 7 ft.	8.80	8.30	8.00



Cherokee Chief Dogwood Patent Pending

Dormant Buds on field grown
seedlings budded for fall
of 1957\$35.00
per Hundred

*America's Favorite
Flowering Tree*

FLOWERING TREES & SHRUBS

CALYCANTHUS	Per 10	Per 100
3 to 4 ft.	\$.55	\$.50
2 to 3 ft. ....	.35	.30
18 to 24 in. ....	.30	.25
12 to 18 in. Liners	4 cents each	

DEUTZIE—Pride of Rochester		
4 to 5 ft.	\$.50	\$.45
3 to 4 ft. ....	.40	.35
2 to 3 ft. ....	.30	.25

WEIGELIA EVA RATHKA		
18 to 24 in.	\$.35	\$.30

WIEGELIA ROSEA		
3- 4 ft. ....	.35	.30
2- 3 ft. ....	.30	.25

SPIREA ANTHONY WATERER		
12 to 15	\$.40	\$.35

SPIREA V. H.		
3 to 4 ft.	\$.40	\$.35
2 to 3 ft. ....	.30	.25

FORSYTHIA—Golden Belle		
4 to 5 ft.	\$.45	\$.40
3 to 4 ft. ....	.35	.30
2 to 3 ft. ....	.30	.25

HYDRANGEA P&G		
2 to 3 ft.	\$.55	\$.50
18 to 24 in. ....	.45	.40

OAKLEAF HYDRANGEA		
2 to 3 ft.	\$.55	\$.50
18 to 24 in. ....	.45	.40
15 to 18 in. ....	.35	.30

SPIREA THUMBERGI		
2 to 3 ft.	\$.35	\$.30
18 to 24 in. ....	.30	.25
15 to 18 in. ....	.25	.20

CREPE MYRTLE		
3 to 4 ft.	\$.70	\$.65
2 to 3 ft. ....	.55	.50
18 to 24 in. ....	.35	.30

VARIETIES Watermelon Red Pink
White Orchid

COMMON SNOWBALL		
2 to 3 ft.	\$1.05	\$1.00
18 to 24 in. ....	.80	.75
12 to 18 in. Br. ....	.55	.50

BEAUTY BUSH		
3 to 4 ft. Br.	\$.65	\$.60
2 to 3 ft. Br. ....	.50	.45
18 to 24 in. Br. ....	.35	.30

EVERGREENS--B & B

BIOTA BONITA

	Ea.	Per 10	Per 100
18 to 24 in.		\$1.50	\$1.25
15 to 18 in.		1.25	1.00

BAKER'S

3 to 4 ft.	\$2.00	\$1.75
2 to 3 ft.	1.75	1.50
18 to 24 in.	1.50	1.25

EXCELSA ARBORVITAE

2 to 3 ft.	\$1.75	\$1.50
18 to 24 in.	1.50	1.25



JUNIPER, Greek

2 to 3 ft.	\$2.25	\$2.00
18 to 24 in.	1.75	1.50
15 to 18 in.	1.50	1.25

JUNIPERS, Pfitzers

24 to 30 in.	\$2.75	\$2.50
18 to 24 in.	2.00	1.75
15 to 18 in.	1.50	1.25



PFITZER HETZI, Blue Spreader

	Per 10	Per 100
30 to 36 in.	\$2.75	\$2.50
24 to 30 in.	2.25	2.00
18 to 24 in.	2.00	1.75

HEMLOCK CANADIAN

4 to 5 ft.	\$5.50	\$5.00
3 to 4 ft.	4.50	4.00
2 to 3 ft.	3.00	2.75
18 to 24 in.	2.25	2.00

PYRAMIDAL ARBORVITAE

3 to 4 ft. B&B	\$2.75	\$2.50
2 to 3 ft. B&B	2.25	2.00

JUNIPER, Irish

3 to 4 ft.	\$1.50	\$1.25
2 to 3 ft.	1.25	1.00

FASTIGATA

3 to 4 ft.	\$1.75	\$1.50
2 to 3 ft.	1.50	1.25

GLOBE

18 to 24 in.	\$2.00	\$1.75
15 to 18 in.	1.75	1.50

BERKMAN GOLDEN

18 to 24 in.	\$2.00	\$1.75
15 to 18 in.	1.75	1.50

BROADLEAF EVERGREENS

ABELIA GRANDIFLORA

	Each	Per 10	Per 100
3 to 4 ft. br.		\$.80	\$.75
2 to 3 ft. br. ....		.55	.50
18 to 24 in. br. ....		.45	.40
(25c Extra for B&B)			



NANDINA

30 to 36 in. B&B	\$1.75	\$1.50
24 to 30 in. B&B	1.50	1.25
18 to 24 in. B&B	1.25	1.00

PHOTINA SERRULATA

30 to 36 in. B&B	\$2.25	\$2.00
24 to 30 in. B&B	1.75	1.50

EUONYMUS PATIN, (Small Leaf)

24 to 30 in. B&B	\$1.25	\$1.15
18 to 24 in. B&B	1.10	1.00

EUONYMUS PATIN (Large Leaf)

18 to 24 in B&B	\$1.10	\$1.00
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EUONYMUS, Radicans Erectus

18 to 24 in. B&B	\$1.50	\$1.40
15 to 18 in. B&B	1.35	1.25

RED LEAF BARBERRY

3 to 4 ft.	\$.70	\$.60
2 to 3 ft. ....	.55	.50
18 to 24 in. ....	.45	.40
15 to 18 in. ....	.35	.30

(50c Extra for B&B)

CHERRY LAUREL

4 to 5 ft. B&B	\$3.50	\$3.25
3 to 4 ft. B&B	2.50	2.25
2 to 3 ft. B&B	2.00	1.75

SCHIPKAENSIS LAUREL

	Ea.	Per 10	Per 100
18 to 24 in. B&B		\$2.25	\$2.00
15 to 18 in. B&B		1.75	1.50

WAXLEAF LIGUSTRUM

18 to 24 in. B&B	\$1.50	\$1.25
15 to 18 in. B&B	1.25	1.00

VIBURNUM RHYTIDOPHYLLUM LEATHERLEAF

24 to 30 in. B&B	\$2.75	\$2.50
18 to 24 in. B&B	2.25	2.00
15 to 18 in. B&B	1.40	1.25

MAHONIA ABELIA

18 to 24 in. 1 gal. Plantainer	\$1.40	\$1.25
15 to 18 in. 1 gal. Plantainer	1.15	1.00



MAGNOLIA GRANDIFLORA

4 to 5 ft. B&B	\$4.25	\$4.00
3 to 4 ft. B&B	3.25	3.00
2 to 3 ft. B&B	2.10	2.00

ILEX CRENATA ROTUNDIFOLIA

24 to 30 in. B&B	\$3.50	\$3.00
18 to 24 in. B&B	2.75	2.50
15 to 18 in. B&B	1.75	1.50

ILEX CRENATA BURFORDI

30 to 36 in.	\$3.25	\$3.00
24 to 30 in.	2.75	2.50
18 to 24 in.	2.25	2.00
15 to 18 in.	1.75	1.50

VIBURNUM BURKWOODI

2 to 3 ft. B&B	\$2.75	\$2.50
18 to 24 in.	2.25	2.00

SHADE TREES

RED BUD

	Each	Per 10	Per 100
5 to 6 ft.		\$1.10	\$1.00
4 to 5 ft. ....		.85	.75
3 to 4 ft. ....		.70	.60

CHINESE ELM

10 to 12 ft.	\$1.85	\$1.75
8 to 10 ft.	1.35	1.25
6 to 8 ft. ....	.95	.85
4 to 6 ft. ....	.60	.50

LOMBARDY POPLAR

10 to 12 ft.	\$1.10	\$1.00
8 to 10 ft. ....	.85	.75
6 to 8 ft. ....	.60	.50

MIMOSA

5 to 6 ft.	\$1.10	\$1.00
4 to 5 ft. ....	.85	.75
3 to 4 ft. ....	.60	.50

WEeping WILLOW

6 to 8 ft.	\$1.10	\$1.00
5 to 6 ft. ....	.85	.75
4 to 5 ft. ....	.60	.50
3 to 4 ft. ....	.50	.40

AMERICAN LINDEN

10 to 12 ft.	\$2.60	\$2.50
8 to 10 ft.	1.85	1.75
6 to 8 ft.	1.35	1.25
5 to 6 ft.	1.10	1.00

TULIP POPLAR

8 to 10 ft.	\$1.35	\$1.25
6 to 8 ft.	1.10	1.00
5 to 6 ft. ....	.85	.75

NORTHERN CATALPA

8 to 10 ft.	\$1.60	\$1.50
6 to 8 ft.	1.10	1.00
5 to 6 ft. ....	.85	.75

AMERICAN SYCAMORE

8 to 10 ft.	\$1.75	\$1.50
6 to 8 ft.	1.35	1.25
5 to 6 ft.	1.00	.90
4 to 5 ft. ....	.60	.50

NORWAY MAPLE

	Each	Per 10	Per 100
8 to 10 ft.		\$2.75	\$2.50
6 to 8 ft.		2.10	2.00
5 to 6 ft.		1.60	1.50

BOX ELDER

8 to 10 ft.	\$1.35	\$1.25
6 to 8 ft.	1.10	1.00

PIN OAK

6 to 8 ft.	\$2.50
5 to 6 ft.	2.00

SUGAR MAPLE

10 to 12 ft.	\$4.00	\$3.75
6 to 8 ft.	2.00	1.75
8 to 10 ft.	3.00	2.75
5 to 6 ft.	1.50	1.25



SILVER MAPLE

12 to 15 ft.	\$2.10	\$2.00
10 to 12 ft.	1.85	1.75
8 to 10 ft.	1.35	1.25
6 to 8 ft.	1.00	.90
5 to 6 ft. ....	.95	.85
4 to 6 ft. ....	.50	.40

Introducing



A NEW AND
DISTINCTIVE
RED-FLOWERING
DOGWOOD

Once IN A GREAT WHILE,

the wonderful workings of nature produce a truly outstanding plant possessing the good traits of its parents and further endowed with beauty and merit far beyond that of its predecessors. Such a plant is "CHEROKEE CHIEF"—a truly red—Red-Flowering Dogwood (*Cornus Florida Rubra*) with excellent growth and outstanding foliage characteristics.

• NEW • DIFFERENT • OUTSTANDING

▼ BLOOMS A BEAUTIFUL DEEP RED

A clean rich ruby red that holds up throughout blooming period

▼ NEW GROWTH A BRIGHT RED

In spring and early summer the new growth is a bright red, much deeper than ordinary, reflecting the deeper color of the blossoms. Fall coloring is bright scarlet shading to green.

▼ EXCELLENT GROWER

A strong clean grower with dominant leader and uniform branching habits.

Flowering Dogwood

has long been known for its great beauty and has become a much planted tree by individuals, cities, civic groups, etc. Cultivated in America since 1731, it is now used from Michigan to Florida and Long Island to California.

Colorful blooms before leaves appear in spring, luxuriant green foliage all summer turning bright scarlet in fall, bright red berries in fall and early winter, plus an interesting branching habit makes the flowering dogwood one of America's most handsome trees with a special interest for every season of the year.

The new "CHEROKEE CHIEF" gives you all the above plus the deeper color of its blooms and foliage and its excellent growth characteristics. For the first time a truly outstanding—really red—Red-Flowering Dogwood.



Here's the Signal!

TO BOOST YOUR SALES

Cash in on "CHEROKEE CHIEF" by presenting this outstanding new Red-Flowering Dogwood to YOUR buying public.

PLACE Your order early to assure your supply of this wonderful new plant.

A colorful tag complete with planting instructions is furnished free with each "CHEROKEE CHIEF" tree.

The following sales aids are available for your use at cost.

- 1. Colored gummed stickers \$3.00 per 1000
- 2. Advertising mats of Arrowhead cut on front of this folder available free.
- 3. This folder at \$2.00 per 100 with this back page blank for your own imprinting.



CHEROKEE CHIEF REDFLOWERING DOGWOOD

Schedule of BAREROOT Prices SIZES QUANTITIES

	Per Each 1-9	Per Each 10-29	Per Each 30-100
6 to 12 in. br.	\$.90	\$.85	\$.75
12 to 18 in.	1.15	1.10	1.00
18 to 24 in.	1.50	1.40	1.25
24 to 30 in.	1.75	1.65	1.50
30 to 36 in.	2.35	2.20	2.00
3 to 4 ft.	4.00	3.85	3.50
4 to 5 ft.	5.25	4.95	4.50
5 to 6 ft.	7.00	6.60	6.00
6 to 7 ft.	8.80	8.30	8.00

IKE HAWKERSMITH NURSERY
WINCHESTER, TENNESSEE

